

## Minutes

### Executive Committee

#### Beverly-Marblehead Sail and Power Squadron

December 7, 2016

1. The meeting was called to order by the commander at 1900 and a quorum was declared. A moment of silence was held for our troops in harm's way.
2. Attendance: David Graham, Commander; Alex Pszenny, XO; Walter Riley, SEO; Ray Tilton, SAO; Dale Smith, Treasurer; Jack Reed, secretary; Jim Curran; Bill Ghen; John Hagar; Robere Sant Fournier; Ron Mason; Bob Duncan.
3. The minutes of the October 5<sup>th</sup>, 2016 Executive Committee were read and approved.
4. Commander's remarks
  - a. The commander asked that Bill Ghen, chair of the Nominating Committee have a slate of officers for the 2016 – 17 year by the end of January.
  - b. Bill was asked to contact Ted Nigro to see if he was interested in the XO position for next year.
  - c. Squadron dues. National has notified us that dues will go up \$3 per member effective immediately. There was much discussion on the effect of this increase on member retention. The following motion was made, seconded and approved by a majority of voting members: That the Squadron subsidize the \$3 increase in member dues effective immediately for one year and subject to national approval. The commander will notify the District commander of this action.
  - d. The commander will explore the possibility of getting the Boston Yacht Club facilities for winter – spring courses after Walter informs him of the class dates.
  - e. There was discussion on whether to eliminate the May 3<sup>rd</sup> member meeting due to the Corinthian YC dinner on May 19<sup>th</sup>. After much discussion, it was decided to keep the May 3<sup>rd</sup> member meeting date.
5. SEO's Remarks:
  - a. Walter announced that we had received a National award for the graduation success rate for our ABC classes.
  - b. Tentative schedule of ABC classes: March 14 for Hamilton/Wenham, March 1<sup>st</sup> for Gloucester and May 10<sup>th</sup> for Marblehead.
  - c. Pricing for ABC Courses. Individual student base cost should be \$60 (includes navigation tools), additional family members sharing manual and navigation tools should be charged \$10, and additional student manuals for family members should be priced at \$20.
  - d. Advanced courses. It was noted that in the past 12 months, we have had only one advanced course, and that such courses are our main source of new members. Walter

will try and schedule an engine maintenance course this spring with Jack and Robere serving as instructors.

- e. Laptop, projector and screen. Continues to be on hold.
  - f. Past commander Baldrige spoke at the District 12 fall conference. Among other things, he went into great detail on the ways that National is “tightening its belt” given the reduced membership.
  - g. National is considering a program called “Jumpstart” in which experienced members would provide on-the-water training for new members.
6. The treasurer presented a detailed summary of our investments and bank statement. For the fiscal year that started last June, expenses have exceeded income by \$2,029.76. The value of our investments stands at \$49,615 and we have \$1,879 in the bank. It was pointed out that we will need transfer funds from our Fidelity account to our banking account going into the winter-spring training season since expenses are generated ahead of income.
7. The District communication regarding possible purchase of AEDs was discussed. It was decided that such a purchase would not be worthwhile for us given that JYC has several AEDs and other venues we use almost certainly have them as well.

There being no further business, the Committee adjourned at 2107.

Lt/C Jack Reed, AP

Squadron Secretary