

## Minutes

### Executive Committee

#### Beverly-Marblehead Sail & Power Squadron

The meeting was called to order by Commander Pzenny at 7:04 PM. A quorum was declared. A moment of silence was observed for our troops.

Attendance: Bill Bonner, Walter Riley, Dale Smith, Alex Pzenny, Bill Ghen, Robere Sant Fournier, Ray Tilton

The minutes of the February meeting were approved.

Commander Pzenny discussed the decline in membership in the squadron and nationally. Alex sent letters to those that have not paid dues – one renewed. The squadron roster rose to 166. Alex passed out flyers promoting the squadron and course offerings to e-board members for distribution to marinas, etc.

Summer social events --- Dinner at the Corinthian May 19<sup>th</sup>. Stefan Edict will be the speaker. Alex will review costs. The annual picnic will be held again at the Danversport Yacht Club, if John Hagar is able to reserve the tables and canopy, grill. Looking at August 7 or 14. Walter will contact John Hagar. The Adventure cruise – Dave Graham unable to be at this meeting, so details TBA. Alex reviewed costs of last cruise. Cost per person was about \$75. We charged \$25 pp. Net loss was \$2400. Alex proposed total cost \$3600 Limit 60 people. BMSPS fully covers 10 “recruits”. Cost pp = \$60. Proposed charge = \$35.00 pp. Total cost to squadron + \$1850.

SEO Walter Riley: Fall course offerings – hopefully one ABC course,-Robere and Alex Advanced Piloting – Jack Reed. Possible Electronics. Discussed venues for ABC – Robere will look into Winter Island.

Future meeting speakers – Ray Bates, Jr will speak at May meeting. Potential speakers – Peter Shelley – expert on Georges Bank fishing issues - November. Salem Harbormaster -- Bill McHugh – January.

Treasurer Dale Smith: Budgets – Dale asked why education costs up. Walter explained higher number of ABC students. Walter suggested deleting line item investment income in the budget because it is not helpful and can be misleading. Walter explained the education budget, Meetings and events – refer to Alex’s proposal above. Unable to estimate proposed costs until we get more information on Corinthian dinner and Adventure cruise. Equipment – Walter has ordered a laptop and projector; cost \$1400, which will come out of this year’s budget. Proposed \$1450 for next year for equipment, to also include new banner. New line item in budget: recruiting --- \$500. Speaker honorarium: proposed \$400. Proposed public relations: \$625. Office supplies: \$800. Dale has revised treasurer’s report.

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District conference highlights: America's Boating Club – can be used in Hannah's Banner, etc. "We own the slogan" Problem with national website – some links don't work. Websire contractor went out of business. Will be solved. Operating budget ended up in black – national. Joe Kelleher needs help next year setting up boat show and transporting stuff. Fall conference will in North Conway – October 21<sup>st</sup>. Chief would like to see a 20% increase in VSC examiners. Hingham in water boat show at Hingham Boatyard – April 28-30. Want to do VSC's there. Walter said that national is trying to cut back on expenses, eg, digital manuals.

Rules committee – need three members, only have two (maybe one). Need to pay attention to that before next year. Nominations committee: should have at least one female on the bridge.

Walter discussed audit --- due in May, committee working to schedule a meeting end of April.

Meeting adjourned at 8:51PM.