



BEVERLY SAIL & POWER SQUADRON

MINUTES OF E-Board MEETING

04 December 2008



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BRIDGE MEMBERS PRESENT:

Commander Alex C. Arcisz, JN	Executive Officer Lt/C Ray Tilton, P
Administrative Officer Lt/C Carol Quinn-LeBrun	Treasurer Lt/C John Hagar, AP
Squadron Education Officer Lt/C Ed Walsh, SN	Assistant SEO /VSC Chair, Walter Riley, III, JN
Secretary Lt/C Karen Arcisz, JN	Executive and Audit Committee Member, 1/Lt Dick Salter, SN
Operations Training Chair P/R/C Dick Winskowicz, SN	Coop Chart P/D/C James Curran, AP

Meeting in Sandy Point Room of Jubilee Yacht Club called to order by Commander Arcisz at 1903.

No Roll Call; attendance recorded by Secretary Karen Arcisz; 10 members; quorum achieved.

Moment of Silence to honor our men and women in uniform

Reading of the Minutes were waived, as they have been posted on the website. No changes noted; motion to except as posted and second; passed with a voice vote.

OFFICERS' REPORTS

Treasurer Lt/C John Hagar, AP: About \$2200 in checking; it's been running from \$1,700 to 2200 lately.

John commented that we need to either cut expenses or raise prices. We don't charge nearly enough for classes like the Public boating, where others are charging \$150, and we only charge \$40 (our cost). It perhaps makes people feel that our course is not as good as the more expensive ones. He feels, however, that we should continue the picnic as we have been, keeping price low and subsidizing it if needed. If we spend \$300, that's not bad. He also requested a vote on giving members nametags without charging for them. They cost us about \$6.50 each plus a small shipping charge. This led to a spirited discussion about the budget in general that ended with a voice vote (passed) to give the **nametags to members who request them, especially at meetings**, and to a voice vote (passed) to re-engage an actual Budget Committee per our bylaws.

Walter Riley agreed to serve as chair of the Budget Committee, with **Alex Arcisz** and **Dick Winskowicz** as committee members.

Executive Officer Lt/C Ray Tilton, P: Ray is very concerned that we do not have an incoming Secretary and Administrative Officer. He would like to see this happen before the January announcement of the Slate of Nominations in January. **We need suggestions and/ or volunteers for posts.**

Education Officer Ed Walsh, SN:

There are now 4 in the Navigation class. Three of them are from Charles River Squadron, plus Walter Riley.

There are 4 in the Public Boating at Beverly Recreation Department. Dick reported that two, a husband and wife, are former members who will re-up, the other is a member already and the last is thinking about it. Test was last week, one follow-up class is scheduled.

Ed has been concerned about lack of advertising, and has an appointment next Tuesday with Jennifer at the Advertising Department of Salem News. She has so far quoted \$40.95 for one column inch, or \$49 to include the Gloucester and Newburyport areas as well as the standard Salem/Beverly/Peabody/Danvers area. He will talk to her about the 'downtown rate', which is \$20.48 for Salem only. It seems that if we go in for a non-profit announcement (free) it is only as room allows and may get buried or dropped. Discussion followed about venues and charges. Suggestion was made that we price the Public Boating at a higher rate, and have it include first year membership—which would put us right in the same price park at USCGAux classes. Karen suggested he also talk to her about the 'Do North' section of the Thursday edition of the paper. Ed will get back to the bridge by email after his meeting.

Next Beverly Recreation Department class is scheduled for March, 2009. Dick will send info to Karen now for the MotionVue Network posting.

Ed will contact Bob Duncan (SEO of Gloucester) to see if we can coordinate classes for Cape Ann.

Administrative Officer Lt/C Carol Quinn-LeBrun, S: Carol has the **Salem Harbormaster** set for January meeting, and would like the **Beverly Harbormaster** to share the podium, but he hasn't got back to her.

Ed Walsh will call Dan McPherson (Beverly Harbormaster) and request his presence.

Vessel Safety Chair, Walter Riley, JN: Walter will contact HQ about the VE vests sent. We are one short. He will also ask HQ about having the Olenios report some of their VSCs through us, after completing their USCGAux quota.

Dist Coop Chart Chair, D18 Boat Show Coordinator P/D/C James Curran, AP:

Jim talked about the Public Relations Mission Statement from HQ, and showed it. He will email it to Ed Walsh.

Jim hoped Ginny Osmond would be working on the computer input, but has been unable to. Jim will write an article for Hannah's Banner asking for **someone with computer skills to input the chart changes.**

Jim talked about the **Boat Show. Date is back to February 14-22; D18 has been requested to fill the last day** (Feb 22nd); he will send an article for Hannah's Banner about the Boat Show, with Karen Arcisz as the contact as he will be away during January. This will be mentioned at the January meeting as well. Alex and Karen have already volunteered to cover a time slot.

Secretary Lt/C Karen Arcisz, AP: Karen gave a short report about the Fall Multi-District Conference which was November 14-16 at Ashworth by the Sea. Many good events, classes, meals and music.

OLD BUSINESS/ GENERAL DISCUSSIONS

Dick Winskowicz brought in some of the hats he had ordered, discussion ensued on how to price them, Voted and agreed to sell on web, at meetings and via Hannah's Banner. Hats are charcoal color with Hannah's Banner and the Squadron name. **Hats will sell for \$12 each.**

Dick is also in the process of revamping the website and offered to set up so **members can use PayPal online for classes and Ship's Store purchases** such as the hats and Hannah burgees.

The Gloucester merger is moving slowly. It has been agreed and voted on by both Squadrons, and is now stalled out waiting for paperwork. The Commander spoke to Ron Mason at the District Conference, and Gloucester needs to fill out and sign a form, get it to us for signature, and then it goes to national. Alex will follow up with Ron. The audit doesn't seem to have happened yet, though it seems they won't be bringing much in the way of money. Walter will check with Theo about getting a date for the audit.

The Nominating Committee was absent. Discussion among bridge members present focused on the **need for a Secretary and for an Administrative Officer.** It was mentioned that we need a **Properties Master** as well. Suggestions were requested; Bob Cameron (Cmdr of Gloucester) or Bob Duncan (SEO of Gloucester) as Admin and Patsy Eldridge (Beverly Member, now taking AP with Dick Winskowicz) as Secretary were mentioned. Ray wants to act on this as quickly as possible. **Karen Arcisz** will send info/link for Ray to download and use db2000 as a resource. She will check with the Nominating Committee about status, then will send out info to the bridge and add an article to Hannah's Banner with whatever info we have, requesting volunteers.

NEW BUSINESS

Next General Meeting is Thursday, January 8, 2008 at 1830 at JYC;

Next E-Board is Thursday, February 6 at 1900 in Sandy Point Room at JYC

HB deadline is December 15; send any article, ad, info to Karen.

Meeting adjourned at 2020.

Respectfully Submitted,
Lt/C Karen Arcisz, JN
Secretary, Beverly Sail & Power Squadron